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Curriculum Vitae

Office Address Professor Dalia Marin
 Department of Economics

 University of Munich
 Ludwigstraße 28
 D-80539 Munich
 Germany

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Current Position Full Professor of Economics, University of Munich

Personal Data Divorced
 Austrian Citizen

Academic Qualifications

- Habilitation and Venia Legendi in Economics, University of Economics, Vienna 1992
- Dr. rer. oec., University of Vienna, 1984
- Diploma in Economics, Institute for Advanced Studies, Vienna, 1983
- Diplomvolkswirt, University of Vienna, 1981

Research Interests

International Trade and Foreign Direct Investment, Globalization,
Corporate Finance and the Organization of the Firm, Financial Crisis,
Economics of Transition and Emerging Markets

Previous Full Time Positions

- Associate Professor of Economics, Humboldt University Berlin (1994-1998)
- Wissenschaftlicher Assistent (assistant professor), Institute for Advanced Studies,

Vienna (1990-1994)

- Wissenschaftlicher Mitarbeiter, (scientific employee), Institute for Advanced Studies, Vienna (1984-1990), Member of the Forecasting Team of the Quarterly Forecast of the Austrian Economy

Honors and Grants

- Fellow of the European Economic Association
- Bundesverdienstorden am Bande der Bundesrepublik Deutschland

Visiting Positions

- Visiting Professor, Stern School of Business, New York University (August 2006 – April 2007)
- Visiting Scholar, International Monetary Fund, Research Department (February 2002)
- Visiting Professor, National Bureau of Economic Research (NBER) (September 2001- April 2002)
- Visiting Professor, Economics Department, Harvard University (September 2001- April 2002)
- Visiting Scholar, Research Department, International Monetary Fund (August 2000)
- Visiting Professor, Wissenschaftszentrum Berlin, 1997
- Visiting Scholar, Department of Economics, Stanford University (June-September 1995)
- Visiting Scholar, Department of Economics, Harvard University (1992-1993), Erwin Schrödinger Grant by the Austrian Science Foundation
- Jean Monnet Fellow, European University Institute, Florence (1987-88)

Research Networks

- Coordinator, Research Grant on “Science, Innovation, Firms and Markets in a Globalized World”, SCIFI-GLOW, 7th Framework Program, European Commission, 2008-2012.
- Member, Munich Graduate School of Economics, “Markets, Institutions, and the Scope of Government”, German Science Foundation and German Academic Exchange (DAAD), since 2004
- Member, Sonderforschungsbereich/Transregio 15, “Governance and the Efficiency of Economic Systems”, German Science Foundation, since 2004
- Coordinator, US-European Research Network on „Globalization and the Organization of Firms and Markets“, NBER-CEPR- Network, Grant, Volkswagenstiftung, 2003-2007
- Member, NBER International Trade and Organization Program (ITO), National Bureau of Economic Research, Cambridge, since 2001
- Member, RTN European Research Network on „Trade, Industrialization, and Development“, European Commission, Research Training Networks, Social and Economic Sciences (2002-2007)

Research Grants

- Research Grant on “Multinational Banks and Financial Development in Emerging Market Economies, German Science Foundation (2004-2007)
- Research Grant on „German Investment in Eastern Europe“, German Science Foundation (2001-2003)

- Research Grant on „Globalization and the New Enterprise“, German Volkswagen Foundation (2000-2003)
- Research Grant on „Austrian Investment in Eastern Europe“, Jubiläums Foundation of the Austrian National Bank (1998-2001)
- Research Grant on „Foreign Direct Investment“, German Science Foundation (1997-2000)
- Research Grant on „Human Capital and Macroeconomic Growth“, Jubiläums Foundation of the Austrian National Bank (1995-1997)
- Research Grant on „Countertrade and New Forms of International Trade“, Jubiläums Foundation of the Austrian National Bank (1992-1994)

Invited Sessions (Organizer)

- Organizer, Invited Session, The Rise of Executive Pay: Governance or International Trade? Annual Congress of the European Economic Association, Milan, 2008
- Organizer, Invited Session, The Empirics of Global Sourcing, Annual Congress of the European Economic Association, Stockholm, 2005
- Organizer, Invited Session, European Enlargement, European Economic Association Congress, Stockholm, 2003
- Organizer, Invited Panel, Die Osterweiterung der Europäischen Union, German Economic Association Congress (Verein für Socialpolitik), Zurich, 2003
- Organizer, Invited Session, The Organization of International Trade, Annual Congress of the European Economic Association, Venice, 2002
- Organizer, Invited Session, European Enlargement, Annual Congress of the Austrian Economic Association, Vienna, 2002
- Organizer, Invited Panel, Gibt es eine Krise des deutschen Bildungssystems? German Economic Congress (Verein für Socialpolitik), Magdeburg, 2001

Other Professional Activities:

- Member of the Panel of Economic Policy, since 2010
- Elected Member, Council of the European Economic Association, since 2008
- Member, Senate, German Leibniz Society, since 2009
- Associate Editor, Journal of the European Economic Association, 2003-2007
- Member, Scientific Advisory Board, CREI, University Pompeu Fabra, Barcelona, since 2006
- Chair, Scientific Council, Minerva Center for International Macroeconomics and Economic Growth, Director: Oded Galor, Hebrew University, Jerusalem, since 2000
- Elected Member, Senate, German Science Foundation, 2005-2007
- Elected Member, Academic Senate, University of Munich, 2004-2007
- Member, Advisory Board, The Vienna Institute for International Economic Studies (WIIW), since 2000
- Member, Advisory Board „European Economics“, Economics Research Network Journals, ERN (Social Science Research Network, SSRN)
- Vicechair, Panel of Experts, Human Potential Programme, Research Training Networks (RTN), European Commission, Economic and Social Sciences 1999
- Member, Panel of Experts, Training and Mobility of Researchers (TMR) Networks, European Commission, Economic and Social Sciences 1997-1998
- Elected Member, Executive Committee, German Economic Association, 1999-2002
- Team Leader on Trade and Investment, Russian European Centre for Economic Policy (RECEP), Moscow, 1998-2000
- Consultant to the European Bank for Reconstruction and Development, (EBRD),

1998-1999

- Consultant to The World Bank, Washington 1992-1993
- External Advisor, European Commission, DG Internal Markets and Services, since 2005
- Senior Research Scholar, BRUEGEL, Brussels, since 2007
- Research Associate, Science Center Berlin, 1998-2006
- Research Fellow, CESifo
- Research Fellow, Centre of Economic Policy Research (CEPR)
- Research Fellow, The William Davidson Institute, University of Michigan

Organization of Conferences:

- Member, Programme Committee, Annual Congress of the European Economic Association
2009 Barcelona
2008 Milan
2007 Budapest
2005 Amsterdam
2004 Madrid
2002 Venice
1998 Dublin
1994 Maastricht
1992 Berlin
- Member, Programme Committee, Econometric Society European Meetings,
2003 Stockholm
2002 Venice
1999 Santiago di Compostela
1998 Dublin
- Member, Programme Committee, Annual Congress of the German Economic Association
2006 Bayreuth
2003 Zurich
2001 Magdeburg
1999 Mainz
- Organizer, CEPR European Research Workshop in International Trade
2003 World Trade Institute, Bern
2002 University of Munich
- Organizer, CEPR-NBER Research Network Conference “Globalization and the Organization of Firms and Markets”
2007 Policy Event, Brussels
2007 Hilton Munich Park Hotel
2005 Paris School of Economics, Ecole Normale Superieure, Paris
2004 University of Munich

Referee for

- Quarterly Journal of Economics
- Journal of Political Economy
- American Economic Review
- Journal of the European Economic Association
- International Economic Review
- Review of Economics and Statistics
- European Economic Review
- Journal of International Economics

- Economic Journal
- International Journal of Industrial Organization
- Journal of Industrial Economics
- European Journal of Political Economy
- Oxford Economic Papers
- Journal of Development Economics
- Journal of Asian Economics
- Empirical Economics
- Zeitschrift für Nationalökonomie
- Zeitschrift für Wirtschafts- und Sozialwissenschaften
- Oxford Review of Economic Policy
- Empirica
- Applied Economics
- Economic Systems
- Journal of Comparative Economics
- The Economics of Transition
- Journal of Economics and Managerial Strategy
- Weltwirtschaftliches Archiv
- The World Economy
- German Science Foundation
- Austrian Science Foundation
- Jubiläumfond, Austrian Nationalbank
- International Monetary Fund Staff Papers
- The MIT Press
- Journal of the European Economic Association
- Review of International Economics
- The B.E. Journals in Theoretical Economics
- Review of Economic Studies
- Economic Letters
- The World Bank
- Thyssen Stiftung
- Volkswagenstiftung

Invited Lectures and Conferences (selected)

- 2008 Invited Speaker, “*The New Corporation in Europe*”, SCIFI-GLOW Meeting, 7th Framework Programme, European Commission, November, Brussels
- Invited Speaker, “*The Rise of Executive Pay: The Role of Globalization*”, Annual Congress of the European Economic Association, August, Milan
- Invited Speaker, “*The New Corporation in Europe*”, NBER International Seminar in Macroeconomics (ISOM), June, Ljubljana
- Invited Speaker, “*Corporate Hierarchies and the Size of Nations*”, Egon-Sohmen Symposium ‘The Economic Consequences of Globalization’, CREI, University Pompeu Fabra, May, Barcelona
- 2007 Invited Speaker, Policy Event “*The New ‘New Trade Theory’: The Policy Issues*”, CEPR, November, Brussels

Invited Speaker, *What Kinds of Capitalism for the 21st Century? 'A New World'*, Aix-en-Provence Economic Forum, July, Aix-en-Provence

Invited Speaker, *Globalization, EMU and the Reshaping of European Economies* CEPR and European University Institute, June, Florence

Invited Speaker, *Globalization and the Organization of Firms and Markets*, February, CEPR and University of Munich.

2006

Invited Speaker, *Relocation – Challenges and Opportunities*, Meeting of the European Economic and Social Committee, Consultative Commission on Industrial Change (CCMI), June, Brussels

Invited Speaker, *European Research Workshop in International Trade*, Centre for Economic Policy Research, Joint Vienna Institute, June, Vienna.

Invited Speaker, *The International Competitiveness of the European Economy*, CEPR-NBER Conference, June, Stockholm

Invited Speaker, *NBER International Trade and Organization (ITO) Meeting*, National Bureau of Economic Research, April, Boston

Invited Speaker, *Labor and Capital Flows in Europe Following Enlargement*, International Monetary Fund and National Bank of Poland, January, Warsaw

Invited Speaker, 3rd Conference of the Research Trainings Network (RTN) *Trade, Industrialization and Development*, January, Chianti, Italy

2005

Invited Speaker, *Competition Policy for International Development, Growth and Trade*, Centre for Economic Policy Research, December, Brussels

Invited Speaker, *Corporate Governance*, SFB Conference, November, Tutzing

Keynote Speaker, *The New Corporation in the World Economy*, 2005 Festival of Science, British Association for the Advancement of Science, Presidential Session, *Firms and Markets: From Local to Global*, Trinity College, September, Dublin

Invited Speaker, *Eine neue internationale Arbeitsteilung in Europa: Outsourcing und Offshoring nach Osteuropa*, 16th Conference of the Research Institute for Empirical Economics and Economic Policy (FEW-HSG), August, St. Gallen

Invited Speaker, “*A New International Division of Labor in Europe: Outsourcing and Offshoring to Eastern Europe*”, Annual Congress of the European Economic Association, August, Amsterdam

Invited Speaker, *Conference in Tribute to Jean-Jacques Laffont*, IDEI, University of Toulouse, June/July, Toulouse

Invited Speaker, European Central Bank, *Labour Markets in an Enlarged*

European Union: What would raise Employment? June, Frankfurt

Keynote Speaker, Euroframe Conference, *Trade, FDI and Relocation: Challenges for the EU*, Kommunalkredit Austria, June, Vienna.

Invited Speaker, *Brookings Trade Forum 2005, Offshoring White Collar Work: The Issues and the Implications*, May, The Brookings Institution, May, Washington

Invited Speaker, Group of European Policy Advisors, European Commission, Expert Meeting with President José Manuel Barroso and Commissioner Günter Verheugen, *A New Division of Labour in a New Europe: Does it Require New Policies*, May, Brussels

Invited Speaker, European Commission, Expert Meeting with OECD and EUROSTAT, DG Internal Market and Services, *The Measurement of Global Sourcing*, April, Brussels

Keynote Speaker, Sixth Swiss Economics Days, *Outsourcing and Offshoring to Eastern Europe*, ETH Zürich, March, Zurich

2004

Invited Speaker, Governance and the Efficiency of Economic Systems, SFB Conference, July, Gumpersbach

Invited Speaker, *NBER International Trade and Organization (ITO)*, National Bureau of Economic Research, May, Boston

Invited Speaker, *A Nation of Poets and Thinkers: Less so with Eastern Enlargement? Austria and Germany*, Economic Conference of the Austrian National Bank, May, Vienna

Invited Speaker, Expert Meeting with Commissioner Erkki Liikanen, *Globalization and Outsourcing*, European Commission, April, Brussels

2003

Invited Speaker, Transition Meets Development, Euro Conferences, European Science Foundation, Stockholm School of Economics, December.

Invited Speaker, *NBER International Trade and Organization*, Trade Program, National Bureau of Economic Research, May, Boston.

Invited Speaker, *North American Summer Meeting, Econometric Society*, June, Evanston.

Invited Speaker, *European Research Workshop in International Trade*, Centre for Economic Policy Research, CEPR, June, Berne.

2002

Invited Speaker, *Globalization and the New Enterprise*, Annual Congress of the European Economic Association, August, Venice

Organizer, *Has Globalization not Gone Far Enough?* Berlin Lunch Time Meetings, CEPR-DIW, December, Berlin

Invited Speaker, *Incentives and Beyond - The Economics of Personnel and Organizations*, CEPR-SITE, Euroconference, May, Stockholm School of Economics

Invited Speaker, *Foreign Direct Investment in the Real and Financial Sector of Industrialized Countries*, Deutsche Bundesbank, Spring Conference, May, Eltville

International Trade and Organization, National Bureau of Economic Research (NBER), Trade Program Meeting, April, Boston

Seminar Presentations (selected)

- 2008 Graduate Institute of International Studies Geneva
- 2007 Princeton University
Harvard University
New York University
Linz University
- 2006 University of Freiburg
Yale University Federal Reserve
Bank of New York
- 2005 University of Glasgow
European University Institute, Florence
- 2004 ETH Zentrum Zurich
University of Nottingham
Hebrew University of Jerusalem
The Vienna Institute for International Economic Studies (WIIW)
ifo-Institute, Munich
ECARES, Free University of Brussels
- 2003 The Vienna Institute for International Economic Studies (WIIW)
Humboldt University Berlin. Schumpeter Institute
University of Toulouse, IDEI
- 2002 Free University Berlin
Université de Lausanne, DEEP - HEC
University of Zurich
University of Pennsylvania, Philadelphia
Boston University
Dartmouth College
International Monetary Fund, Research Department, Washington
The World Bank, Washington
- 2001 Department of Economics, Harvard University
Humboldt University Berlin

University of Bonn ECARES, Free
University Brussels University of
Mannheim University of Economics,
Vienna

- 2000 Stockholm School of Economics
Science Center Berlin University of Sydney University of Melbourne
The World Bank, Trade Group, Washington International Monetary
Fund, Research Department, Washington Austrian National Bank,
Vienna University of Frankfurt University of Dortmund
Institute for International Economic Studies, Stockholm Stockholm Institute of
Transition Economics (SITE), Stockholm School of Economics
Department et Laboratoire d'Economie Théorique et Appliquée (DELTA), Paris
Hebrew University Jerusalem Bar-Ilan University
- 1999 Research Department, International Monetary Fund, Washington
Department of Economics, University of Maryland
University of Basel ifo Institute Munich

Courses taught

- Winter 2008/2009 Topics in International Trade, Munich Graduate School of Economics
Summer 2008 Intermediate Macroeconomics, University of Munich
Globalization and the International Organization of Production,
University of Munich
Topics in International Trade, Munich Graduate School of Economics
- Winter 2007/2008 International Trade, University of Munich
Summer 2007 Intermediate Macroeconomics, University of Munich
European Integration and Eastern Enlargement, University of Munich
- Winter 2006/2007 Firms and Markets, MBA Course, Stern School of Business, New York
University
Summer 2006 Intermediate Macroeconomics, University of Munich
Globalization and the International Organization of Production,
University of Munich
- Winter 2005/2006 International Trade, University of Munich
Summer 2005 Intermediate Macroeconomics, University of Munich
European Integration and Eastern Enlargement, University of Munich
- Winter 2004/2005 International Trade, University of Munich
Topics in International Trade, Munich Graduate School of Economics
- Summer 2004 Intermediate Macroeconomics, University of Munich
Globalization, University of Munich
- Winter 2003/2004 International Trade, University of Munich
Empirical Economics, University of Munich
- Summer 2003 Intermediate Macroeconomics, University of Munich
Topics in International Trade, Munich Graduate School of Economics
European Integration and Eastern Enlargement, University of Munich
- Winter 2002/2003 International Trade, University of Munich
Empirical Economics, University of Munich
- Summer 2001 Globalization, University of Munich
Intermediate Macroeconomics, University of Munich
- Winter 2000/2001 Empirical Economics, University of Munich
Summer 2000 Intermediate Macroeconomics, University of Munich

Summer 2000	International Trade, University of Munich
Winter 1999/2000	New Developments in the Theory of the Firm (Seminar)
Winter 1999/2000	European Integration and Eastern Enlargement, University of Munich
Summer 1999	Intermediate Macroeconomics, University of Munich
Summer 1999	International Trade, University of Munich
Winter 1998/1999	Intermediate Microeconomics (for business students), University of Munich
Winter 1998/1999	International Trade, University of Munich
Summer 1998	Empirical Economics, University of Munich
Summer 1998	European Integration, University of Munich
Winter 1997/1998	Intermediate Microeconomics (for business students), University of Munich
Winter 1997/1998	Economic Development, Humboldt University
Winter 1997/1998	International Trade, University of Munich
Summer 1997	Competition Policy (for business and economics students), Humboldt University Berlin
Summer 1997	Introductory Microeconomics (for business and economics students), Humboldt University Berlin
Summer 1997	The Economics of Transition in Eastern Europe, Humboldt University Berlin

Publications

Books:

The Organization of Firms in a Global Economy, Harvard University Press, 2008, (Eds. with Elhanan Helpman and Thierry Verdier).

Contracts in Trade and Transition: The Resurgence of Barter, MIT Press, Cambridge 2002 (with Monika Schnitzer).

Making Sense of Globalization: A Guide to the Economic Issues, Report, European Commission Group of Policy Advisors, CEPR Policy Paper No 8, London 2002 (with F. Bourguignon, D. Coyle, R. Fernández, F. Giavazzi, K. O'Rourke, R. Portes, P. Seabright, A. Venables, T. Verdier, L.A. Winters)

Articles in Journals:

1. Globalization and the Empowerment of Talent, *Journal of International Economics*, revise and resubmit (with Th. Verdier)
2. When is FDI a Capital Flow? *European Economic Review*, revise and resubmit (with M. Schnitzer)
3. Competing in Organizations: Firm Heterogeneity and International Trade, in: E. Helpman, D. Marin, Th. Verdier (Eds.): *The Organization of Firms in a Global Economy*, pp. 142-172, Harvard University Press, 2008 (with Th. Verdier)
4. Power in the Multinational Corporation in Industry Equilibrium, *Economic Theory*, 38(3), 437-464, 2009 (with Th. Verdier).

5. Power Inside the Firm and the Market: A General Equilibrium Approach, *Journal of the European Economic Association*, 6(4), 752-788, 2008 (with Th. Verdier).
6. A New International Division of Labor in Europe: Outsourcing and Offshoring to Eastern Europe, *Journal of the European Economic Association*, Papers and Proceedings, 2006.

Reprint in: J. Winiecki (ed.): *Competitiveness in New Europe*, pp. 122-136, Routledge, London and New York, 2008.
7. Disorganization and Financial Collapse, *European Economic Review*, 49 (2005), 387-408, (with M. Schnitzer).

Reprint in: E. Berglöf and G. Roland (eds.): *The Economics of Transition, The Fifth Nobel Symposium in Economics*, , pp. 70-93, Palgrave MacMillan, 2007.
8. Globalization and the 'New Enterprise', *Journal of the European Economic Association* 1 (2-3), 337-344, 2003 (with Th. Verdier).
9. Creating Creditworthiness through Reciprocal Exchange, *Review of International Economics*, 11/1, 159-174, 2003 (with M. Schnitzer).
10. Trust vs Illusion: What is Driving Demonetization in Russia? *The Economics of Transition*, 10/1 (2002).
11. The Economic Institution of International Barter, *The Economic Journal*, 112/479 (April 2002) (with M. Schnitzer).
12. Monetary Policy does not work in Russia's Barter Economy - German Banking as a Solution? Discussion Forum, *Economic System*, 24/1 (2000).
13. Economic Incentives and International Trade, *European Economic Review*, 42 (1998), 705-716 (with M. Schnitzer);

reprint in: R. Mirus and B. Yeung (eds.): *The Economics of Barter and Countertrade. The International Library of Critical Writings in Economics 138, An Elgar Reference Collection*, Edward Elgar: Cheltenham, Northampton 2002, p. 133-144.
14. Tying Trade Flows: A Theory of Countertrade with Evidence, *American Economic Review*, December 1995 (with M. Schnitzer).

reprint in: R. Mirus and B. Yeung (eds.): *The Economics of Barter and Countertrade. The International Library of Critical Writings in Economics 138, An Elgar Reference Collection*, Edward Elgar: Cheltenham, Northampton 2002, p. 115-132.
15. Countertrade aus kontrakttheoretischer Sicht: Theorie und Evidenz, *ifo Studien* 41 (1/1995), 119-134 (with M. Schnitzer).
16. Risk-Sharing in International Trade, *The Journal of Industrial Economics*, 12 (1994), 63-77 (with E. Amann);

reprint in: R. Mirus and B. Yeung (eds.): *The Economics of Barter and Countertrade. The International Library of Critical Writings in Economics 138, An Elgar Reference*

Collection, Edward Elgar: Cheltenham, Northampton 2002, p. 165-181.

17. Countertrade Transactions: Theory and Evidence, *The Economic Journal*, 102 (1992), 1171-1183 (with R. Caves);

reprint in: R. Mirus and B. Yeung (eds.): *The Economics of Barter and Countertrade*. The International Library of Critical Writings in Economics 138, An Elgar Reference Collection, Edward Elgar: Cheltenham, Northampton 2002, p. 234-246.

18. Is the Export-led Growth Hypothesis Valid for Industrialized Countries, *The Review of Economics and Statistics* 4 (1992), 678-688.

19. Tying in International Trade. Proceedings of the CEPR-NBER International Seminar on International Trade, *The World Economy* 13/3 (1990), 445-462.

20. On Exports and Productivity. A Causal Analysis. *The Review of Economics and Statistics* 4 (1989), 699-703 (with R. Kunst).

21. Assessing Structural Change: The Case of Austria, *International Review of Applied Economics* 3/1 (1989).

22. Import-led Innovation, The Case of the Austrian Textile Industry, *Weltwirtschaftliches Archiv* 3 (1989), 550-564.

23. The Export-Productivity Relationship: A Time Series Analysis for Austria, *Empirica* 1 (1989), 55-75 (with R. Kunst).

24. Exchange Rates and Industrial Profits. Austria's Exchange Rate Policy in the Seventies, *Applied Economics* 6 (1989), 675-689.

25. Structural Change through Exchange Rate Policy, *Weltwirtschaftliches Archiv* 3 (1988), 471-491.

Working Papers:

The Battle for Talent: Globalization and the Rise of Executive Pay, BRUEGEL Working Paper, Brussels, 2009

Do Multinationals Transplant their Business Model? University of Munich, Mimeo, 2009 (with L. Rousova and Th. Verdier)

Executive Pay in Germany, University of Munich, Mimeo 2009 (with F. Fabbri)

Corporate Hierarchies and the Size of Nations: Theory and Evidence, Munich Economics, Discussion Paper No. 184, December 2008 (with T. Verdier).

Human Capital and Macroeconomic Growth: Austria and Germany 1960-1997, Munich Economics Discussion Paper 4, 2005 (with R. Koman)

The Vanishing Barter Economy in Russia: A Test of the Virtual Economy Argument? A Reply. SFB/TR 15 Discussion Paper, 2006.

Financial Crisis, Economic Recovery, and Banking Development in Russia, Ukraine, and

Other FSU Countries. IMF Working Paper, 2007, (with H. Huang and C. Xu).

A Nation of Poets and Thinkers – Less so with Eastern Enlargement? Austria and Germany. Centre for Economic Policy Research, Discussion Paper 4358, London 2004.

Learning and Dynamic Comparative Advantage: Lessons from Austria's Post War Pattern of Growth for Eastern Europe, Centre of Economic Policy Research, Discussion Paper No. 116, London 1995.

Other Articles:

The New Corporation in Europe. BRUEGEL Policy Brief, September 2008

Countertrade, in: St. Durlauf and L. Blume (Eds.): Palgrave Dictionary in Economics, Mc Millan, 2008 (with M. Schnitzer)

Human Capital and Outsourcing in Eastern and Western Europe. Beyond Transition, 17/3 (2006), 6-7.

Das mobile Talent: Globalisierung und die neue Unternehmenskultur. Einsichten Zeitschrift der Ludwig-Maximilians-Universität München, 1(2003).

Warum Internationalisierung? Wirtschaftspolitische Blätter 3 (1991), 379-389.

Österreich wächst wieder über den OECD-Durchschnitt. Wo bleiben die Strukturschwächen? Wirtschaftspolitische Blätter 2/3 (1990), (with A. Köppl), 125-135.

Innovation durch Ost-West Countertrade. Chancen für den Standort Wien. In: Republik Österreich (Ed.) Brücken in die Zukunft - Materialien zur Weltausstellung 1995, Band I, Vienna 1989, S 131 ff.

Fortschritt ohne Forschung? - Unterschätzte Strukturpolitik in Österreich, Wirtschaft und Gesellschaft 3 (1989), 323-344.

Articles in Books:

Eastern Enlargement: Jobs, Skills, and Reversed Maquiladoras, in: M. Jovanovic (Ed.), Handbook of International Economics, Edward Elgar, forthcoming.

Is Human Capital Losing from Outsourcing? Evidence for Austria and Poland, in: St. Brakman and H. Garretsen (Eds.) Recent Developments in International Trade: Globalization and the Multinational Enterprise, MIT Press, Cambridge 2008, forthcoming (with A. Lorentowicz and A. Raubold).

Law in Transition and Development: The Case of Russia, in: R. Vollmer (Ed), Economic Incentives and Behavior. Festschrift 10 Jahre Wirtschaftswissenschaftliche Fakultät, Universität Leipzig, Springer Verlag, Berlin 2004.

Ownership, Capital and Outsourcing: What Drives German Investment to Eastern Europe?, in: Herrmann, Heinz, Lipsey, Robert (Eds.): Foreign Direct Investment in

the Real and Financial Sector in Industrial Countries, Springer Verlag, Berlin 2003
(with A. Lorentowicz and A. Raubold).

Barter in Transition Economies: Competing Explanations Confront Ukrainian Data, in: Seabright, Paul (ed.), The Vanishing Ruble: Barter and Currency Substitution in Post-Socialist Societies, Cambridge University Press, Cambridge 2000 (with D. Kaufmann, and B. Gorochowiskij).

Vertragstheoretische Probleme in den Transformationsländern, in: Franz, W., Hesse, H., Ramser, H.J., Stadler, M. (eds.): Ökonomische Analyse von Verträgen. Wirtschaftswissenschaftliches Seminar Ottobeuren Nr. 29, Verlag Mohr & Siebeck, Tübingen (2000) (with M. Schnitzer)

Assessing Structural Change. The Case of Austria, in: D. Dankbaar, J. Groenewegen, H. Schenk (eds.), Perspectives in Industrial Organizations, Kluwer Academic Publisher, 261-274. Amsterdam - Boston (1990).

Trade and Scale Economies in the US, Japan, Germany and the UK, in: D.B. Audretsch, L. Sleuwaegen, H. Yamawaki (eds.), The Convergence of International and Domestic Markets, North-Holland, 29-56, Amsterdam (1989)

Book Reviews:

E. Helpman and Krugman P., Trade Policy and Market Structure, Cambridge 1989, MIT-Press, Zeitschrift für Nationalökonomie, 56/1 (1992), 118-122.

H. Fischer: Countertrade im Osthandel, Wiesbaden 1996, Deutscher UniversitätsVerlag, Economic Systems (1998).